

# TOP 25 Builders OF 2020

| COMPANY NAME   | GROSS REVENUE | TOTAL UNITS (2020) | SINGLE-FAMILY UNITS (2020) | ATTACHED HOUSING (2020) |
|--|---------------|--------------------|----------------------------|-------------------------|
| Lennar   | \$699,303,000 | 1,514              | 1,188                      | 326                     |
| D.R. Horton, Inc. - Minnesota  | \$328,919,386 | 783                | 690                        | 93                      |
| M/I Homes  | \$292,011,327 | 689                | 556                        | 133                     |
| Pulte Homes of Minnesota, LLC  | \$248,608,000 | 525                | 413                        | 112                     |
| Robert Thomas Homes, Inc.  | \$149,938,317 | 228                | 228                        | 0                       |
| Hanson Builders, Inc.<br><i>Includes Jonathan Homes of Minnesota</i>               | \$141,462,113 | 210                | 210                        | 0                       |
| Capstone Homes, Inc.   | \$129,606,000 | 323                | 323                        | 0                       |
| Gonyea Homes, Inc.<br><i>Includes Gonyea Custom Homes &amp; Stonegate Builders</i> | \$105,726,300 | 125                | 111                        | 14                      |
| Creative Homes, Inc.   | \$105,690,143 | 211                | 187                        | 33                      |
| Eternity Homes, LLC  | \$55,000,000  | 100                | 100                        | 0                       |
| David Weekley Homes  | \$53,538,813  | 111                | 111                        | 0                       |
| Brandl Anderson Homes, Inc.  | \$50,774,225  | 120                | 95                         | 25                      |
| Charles Cudd Co., LLC  | \$43,355,826  | 49                 | 49                         | 0                       |
| OneTenTen Homes, LLC   | \$40,007,055  | 72                 | 72                         | 0                       |
| KEY LAND HOMES   | \$39,745,269  | 85                 | 85                         | 0                       |
| Progressive Builders, Inc.   | \$36,046,319  | 130                | 130                        | 0                       |
| Price Custom Homes   | \$32,639,907  | 72                 | 68                         | 4                       |
| Michael Lee Homes<br><i>Includes Kootenai Homes</i>                                | \$30,610,000  | 55                 | 55                         | 0                       |
| Benzinger Homes<br><i>Includes Roof Doctor Inc.</i>                                | \$30,175,426  | 75                 | 68                         | 7                       |
| Distinctive Design Build, LLC  | \$29,799,036  | 65                 | 62                         | 3                       |
| Derrick Custom Homes, LLC  | \$29,593,932  | 52                 | 24                         | 28                      |
| Sharper Homes, Inc.  | \$29,400,000  | 48                 | 48                         | 0                       |
| Country Joe Homes<br><i>Includes Youngfield Homes, Inc.</i>                        | \$27,144,904  | 50                 | 50                         | 0                       |
| TJB Homes, Inc.  | \$26,261,642  | 28                 | 28                         | 0                       |
| JP Brooks Builders   | \$26,046,859  | 93                 | 80                         | 13                      |

#### ABOUT THE TOP 25 RANKINGS

Rankings are based on information provided by survey respondents. Each company has verified information to the best degree possible. Commercial construction firms, rental or senior housing were not included in this ranking.